



The Victory Bank currently has an open position for a **Commercial Relationship Lender**. If you are looking for a great opportunity in a fast-growing, team atmosphere, and are committed to delivering an unmatched level of customer satisfaction, THE VICTORY BANK may be where you belong. Generally, this position requires a minimum of 7 years commercial lending experience. We are looking for a candidate who has strong communication and relationship building skills. Job duties will include networking, cold calling, generating new business, and managing a client portfolio. This includes underwriting the structure of the loan, determining the viability of the credit, managing risk, negotiating with clients, and managing client requests, while meeting annual growth goals set by the bank. The ideal candidate should have the following: knowledge of perfecting collateral; understanding loan documentation; interrupting business financial statements; managing various types of client documentation requirements; understanding property searches and appraisals; and understanding and adhering to bank and regulatory policies. The efficient use of the Outlook, Word and Excel applications and the ability to interface with customers in a professionally acceptable manner is required. Candidates must be able to travel to customer locations. Strong commercial credit underwriting knowledge is preferred.

The Victory Bank is a commercial bank that services all clients. We are open Monday through Friday. The Victory Bank is guided by a clearly defined set of values-exceptional service, respect, integrity, candor, teamwork, and innovation. We exist to optimize the financial lives of our clients.

Interested candidates may send their resumes and salary requirements.

Equal Opportunity Employer/ Member FDIC.

Shelly Stockmal
Victory Community Leader, SHRM-CP, VP

The Victory Bank

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